

Lincoln County

Estimated Economic Contribution of Agriculture, Food, and Food Processing Sectors 6/27/2019

Using the most recent IMPLAN data available (2017) adjusted for 2019, 11 agriculture, food, and food processing sectors were analyzed to determine their overall contribution to the Lincoln County economy.¹

These 11 sectors have a total direct output of approximately **\$77.8 million** and support **428 jobs** in Lincoln County. Running the model for all 11 sectors simultaneously produces the following results:

Agriculture, Food, and Food Processing Sector Contribution to Overall Lincoln County Economy					
Contribution Type ²	Employment	% Employment	Total Value Added ³	Total Value Added % of Gross Regional Product ⁴	Output ⁵
Direct Effect	427.7	23.89%	\$23,458,257	24.35%	\$77,778,869
Indirect Effect	74.2	4.15%	\$4,867,032	5.05%	\$10,173,132
Induced Effect	28.3	1.58%	\$1,798,705	1.87%	\$3,553,699
Total Effect	530.2	29.62%	\$30,123,993	31.27%	\$91,505,699

As shown in the above table, agriculture, food, and food processing sectors support **530 jobs**, or **29.62%** of the entire workforce in the county.

Another metric used to calculate the importance of sectors in an economy is their value added as a percentage of GRP. Total value added by the 11 agriculture, food, and food processing sectors is approximately **\$30.1 million**, or **31.27% of the GRP**.

The following tables document the top industries affected by employment and output, as well as a listing of all industries that were analyzed.

¹ Article on building a contribution analysis in IMPLAN that avoids double counting:

<https://implanhelp.zendesk.com/hc/en-us/articles/115002801513-Considerations-of-Contribution-Analysis>

² Direct, indirect, and induced effects sum together to estimate the total economic contribution in the state. **Direct effects** capture the contribution from agricultural and food products. **Indirect effects** capture the economic benefit from farms and agricultural businesses purchasing inputs from supporting industries within the state. **Induced effects** capture the benefits created when employees of farms, agricultural businesses, and the supporting industries spend their wages on goods and services within the state.

³ Value added = labor income + indirect business taxes + other property type income.

⁴ GRP = final demand of households + governments expenditures + capital + exports - imports - institutional sales.

⁵ Output = intermediate inputs + value added.

In the top ten agriculture, food, and food processing sectors by employment, the beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming sector is the top employer with **275 employees**. This table also shows the amount of jobs that are created by the agriculture industry in Lincoln County.

Top Ten Agriculture, Food, and Food Processing Sectors by Employment		
Sector	Total Employment	Total Output
Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming	274.9	\$33,430,390
Grain farming	60.5	\$23,292,595
All other crop farming	33.0	\$2,717,669
Wholesale trade	29.4	\$5,036,626
Animal production, except cattle and poultry and eggs	26.9	\$3,506,068
Support activities for agriculture and forestry	12.4	\$613,396
Oilseed farming	9.0	\$9,961,401
Monetary authorities and depository credit intermediation	8.4	\$1,561,007
Truck transportation	7.7	\$1,179,543
Dairy cattle and milk production	6.0	\$3,062,465

The beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming sector directly contributes approximately **\$33.4 million** to the Lincoln County economy. The table below also shows the amount of revenue that is generated in other industries by having a strong agriculture industry.

Top Ten Agriculture, Food, and Food Processing Sectors by Output		
Sector	Total Employment	Total Output
Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming	274.9	\$33,430,390
Grain farming	60.5	\$23,292,595
Oilseed farming	9.0	\$9,961,401
Wholesale trade	29.4	\$5,036,626
Animal production, except cattle and poultry and eggs	26.9	\$3,506,068
Dairy cattle and milk production	6.0	\$3,062,465
All other crop farming	33.0	\$2,717,669
Monetary authorities and depository credit intermediation	8.4	\$1,561,007
Truck transportation	7.7	\$1,179,543
Owner-occupied dwellings	0.0	\$1,032,417

Below is a summary of all agriculture data with employment levels and output level. These values can tell how many jobs are represented by each agriculture, food, and food processing sector and the output they contributed to the Lincoln County economy.

All Agriculture, Food, and Food Processing Sectors		
Sector	Total Employment	Total Output
Oilseed farming	9.0	\$9,961,400.99
Grain farming	60.5	\$23,292,594.91
Vegetable and melon farming	0.5	\$120,012.36
All other crop farming	33.0	\$2,717,669.49
Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming	274.9	\$33,430,389.40
Dairy cattle and milk production	6.0	\$3,062,465.43
Poultry and egg production	0.4	\$393,520.12
Animal production, except cattle and poultry and eggs	26.9	\$3,506,067.51
Support activities for agriculture and forestry	12.4	\$613,396.29
Bread and bakery product, except frozen, manufacturing	2.6	\$258,937.30
Farm machinery and equipment manufacturing	1.4	\$422,413.98

All 105 counties in Kansas have an IMPLAN model and an agriculture, food, and food processing contribution summary. These values do not factor in the retail environment of food sales. Food retail is important, but in order to provide the most accurate picture of what production agricultural and processing contributes to Lincoln County, the retail sector was omitted.